**Please share with us your inputs on the questions below.**

*Upload this form to the link below using the upload button on that page:*

* Do I agree with the input on how large ticket purchases are made by large organisations? What has been my experience of how *my* customers make large ticket purchases?
* Do I see us as a team make any of the five mistakes enumerated in the lesson? (If applicable) Which of these mistakes have I seen us commit?
* (If applicable) How might committing either of these mistakes impact our sale?
* How might the Total Talent Architecture model suggested by Randstad help us overcome these mistakes?